### The Heckscher-Ohlin Model: Features, Flaws, and Fixes

### I: What's the H-O Model Like?

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## Themes of the 3 Lectures

- The HO Model is largely well behaved in 2 dimensions, even when you include trade costs
- In higher dimensions, it is not so well behaved, especially when you include trade costs
- Various modifications and extensions of the HO model offer some promise of making it behave better

# Outline of Lecture I

- Overview of the H-O Model
- The 2×2 Model
  - Without trade costs
  - With trade costs
- The 2x2x2 Model
- Conclusions from the 2×2(×2) Model

## H-O Overview

- The Heckscher-Ohlin (H-O) Model Assumptions
  - Homogeneous goods and factors
  - Perfectly competitive market equilibrium throughout (goods and factors)
  - Production functions
    - Constant returns to scale
    - Non-joint
  - Factors
    - Perfectly mobile across industries
    - Perfectly immobile across countries
  - Countries differ in factor endowments
  - Industries differ in factor intensities

## H-O Overview

- The Heckscher-Ohlin (H-O) Model Implications
  - Countries export goods that use intensively their abundant factors (H-O Thm)
  - Trade draws factor prices closer together across countries, becoming equal in certain circumstances (FPE Thm)
  - Trade changes real factor prices (S-S Thm)
    - Benefiting owners of abundant factors
    - Hurting owners of scarce factors
  - Rybczynski Thm (output effects of factor accumulation)

- Goods X, Y
- Factors K, L
- X is K-intensive
- Goods are final goods
- Trade is
  - Free and frictionless, or
  - Subject to simple, constant trade costs per unit (perhaps "iceberg")

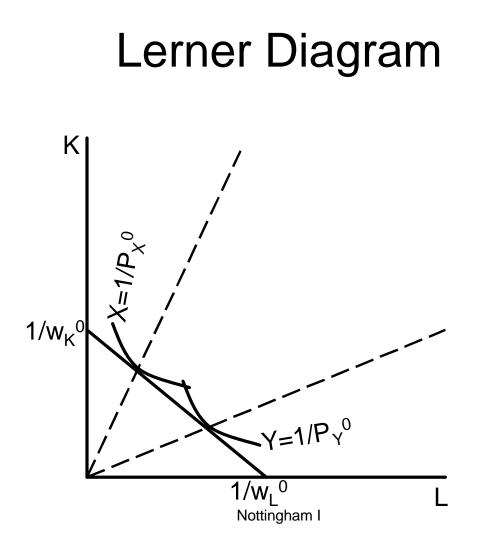
- Analysis: Expanded Lerner Diagram shows
  - Production
  - Factor allocations
  - Factor Prices
  - Trade

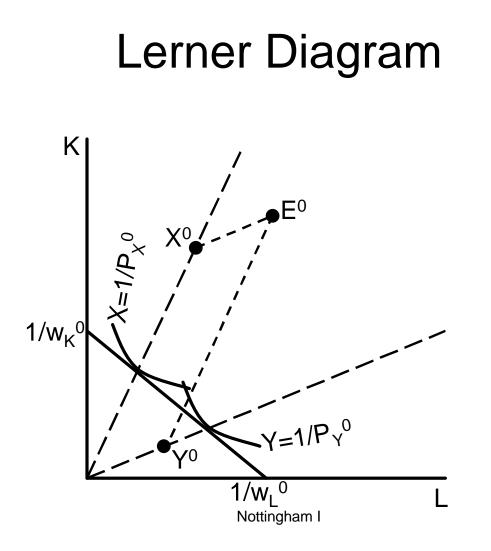
for given

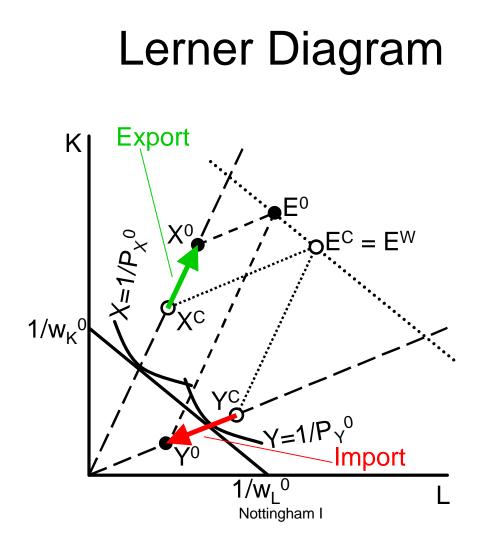
- Goods prices
- Factor endowments

• Thus

- Full solution for small open economy
- Dependence on prices for large economy







### Behavior

- If Endowments inside Diversification Cone
  - Both goods produced
  - Factor prices independent of endowments
- If Endowments outside Diversification Cone
  - One good produced
  - Factor prices depend on endowments

### • Sensitivity

- All variables (outputs, trade, factor prices) are uniquely determined and depend smoothly on
  - Endowments
  - Prices
- Adding trade costs vis a vis a single other country
  - Creates range of world prices for which country does not trade
  - Outside that range, all variables depend smoothly on trade costs

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#### • Summary

- With free and frictionless trade:

$$S_I ? S_I(E_K, E_L, P_X / P_Y), \qquad I ? X, Y$$

$$D_I ? D_I(E_K, E_L, P_X / P_Y), \qquad I ? X, Y$$

$$T_{I}(? S_{I} ? D_{I}) ? T_{I}(E_{K}, E_{L}, P_{X} / P_{Y}), I ? X, Y$$

$$w_J ? w_j(E_K, E_L, P_X, P_Y), \qquad J ? K, L$$

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#### • Summary

- With iceberg trade costs, t.

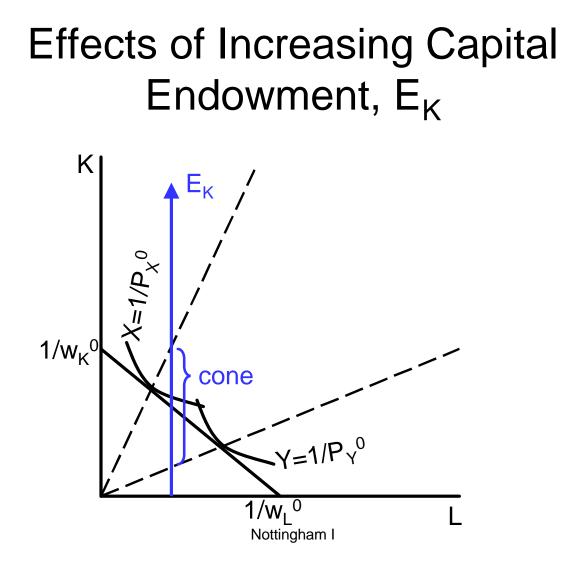
$$S_{I} ? S_{I}(E_{K}, E_{L}, P_{X} / P_{Y}, t_{X}, t_{Y}), \qquad I ? X, Y$$

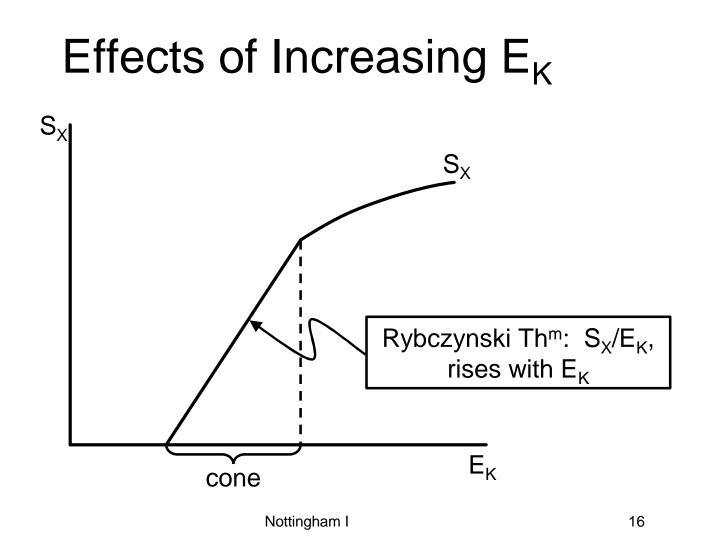
$$D_{I} ? D_{I}(E_{K}, E_{L}, P_{X} / P_{Y}, t_{X}, t_{Y}), \qquad I ? X, Y$$

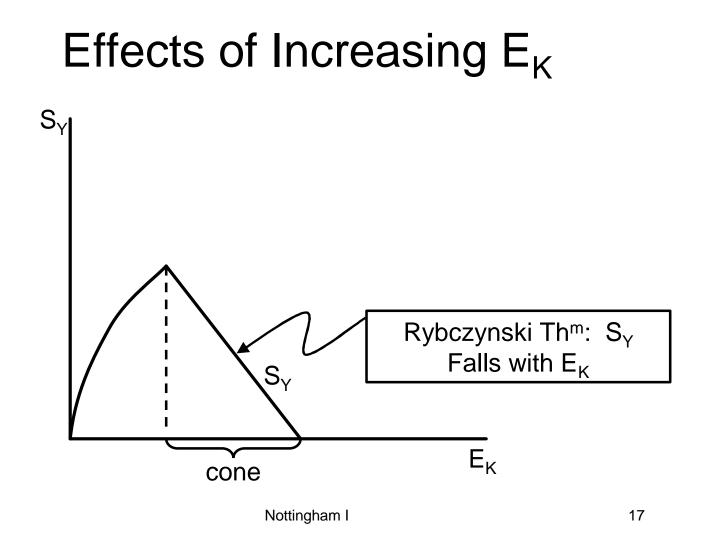
$$T_{I}(? S_{I} ? D_{I}) ? T_{I}(E_{K}, E_{L}, P_{X} / P_{Y}, t_{X}, t_{Y}), \qquad I ? X, Y$$

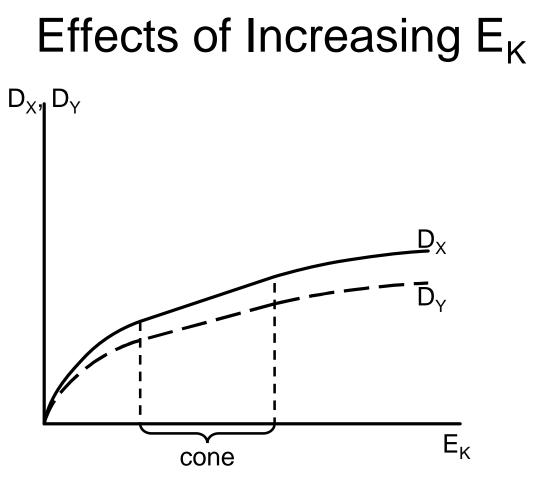
$$w_{J} ? w_{j}(E_{K}, E_{L}, P_{X}, P_{Y}, t_{X}, t_{Y}), \qquad J ? K, L$$

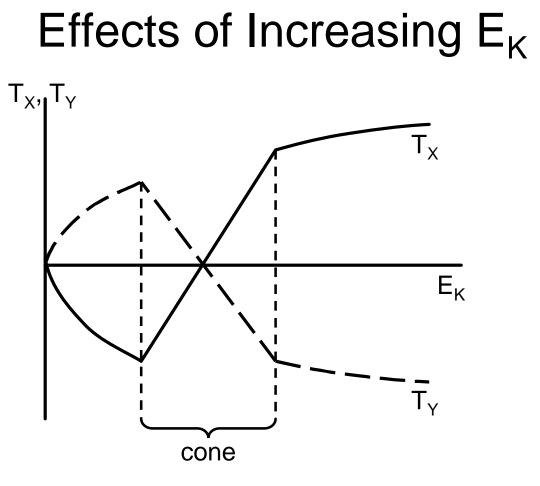
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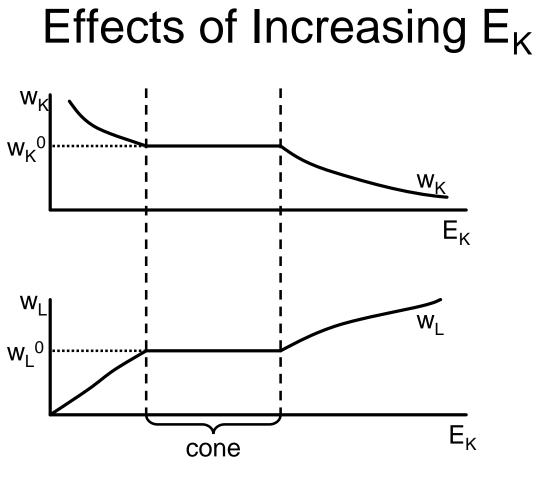


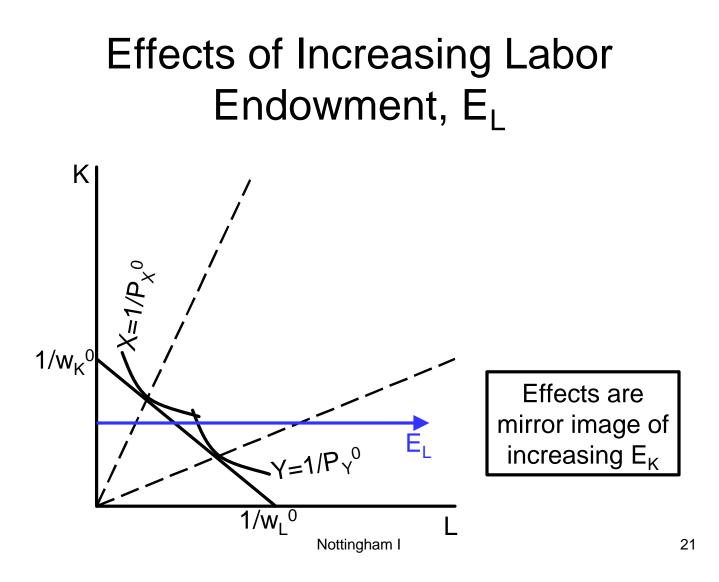


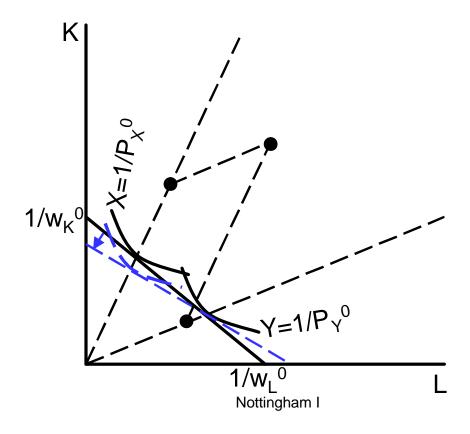


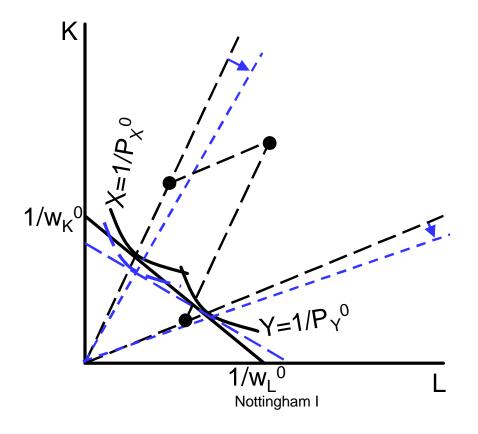


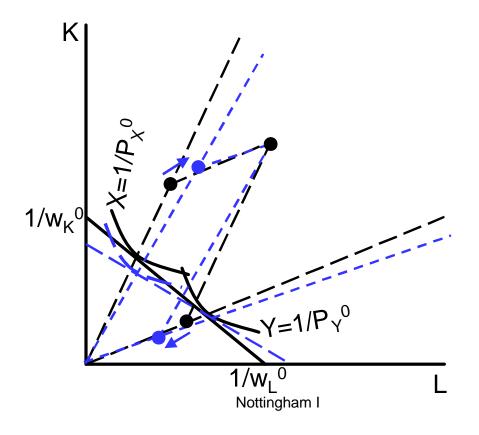




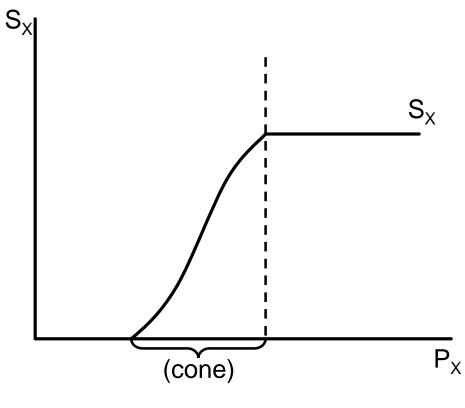


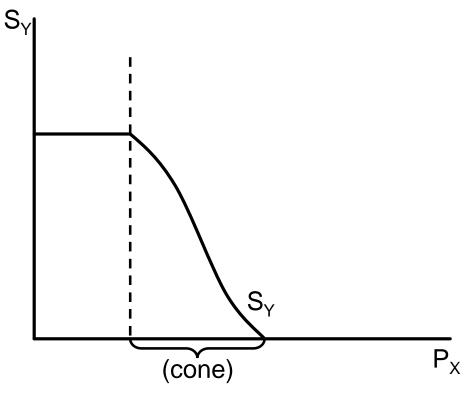






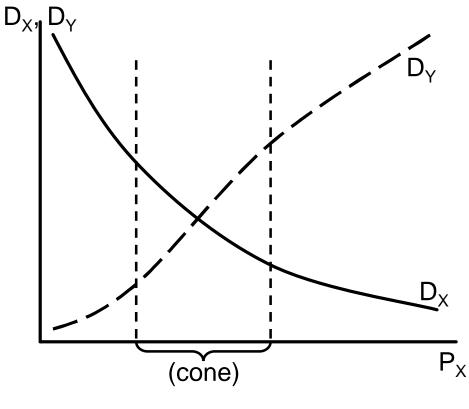


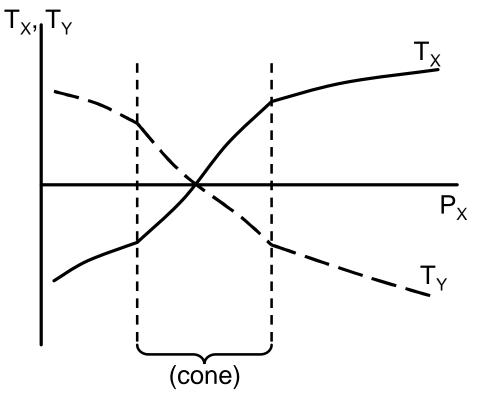




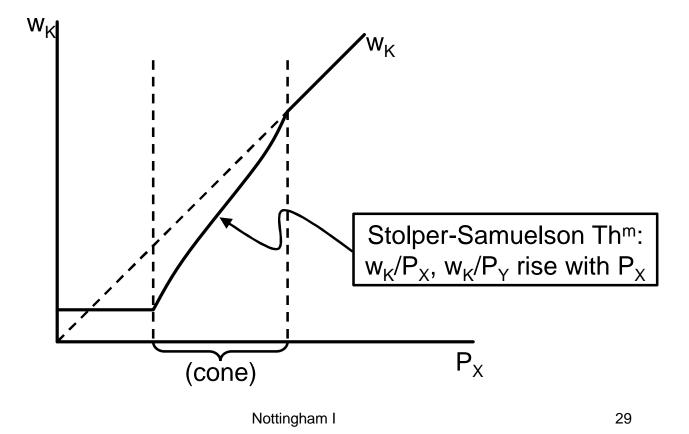
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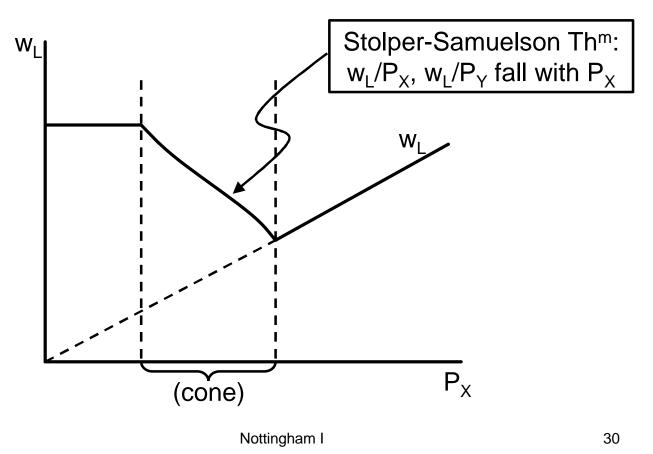






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• Effects are mirror image of increasing P<sub>X</sub>

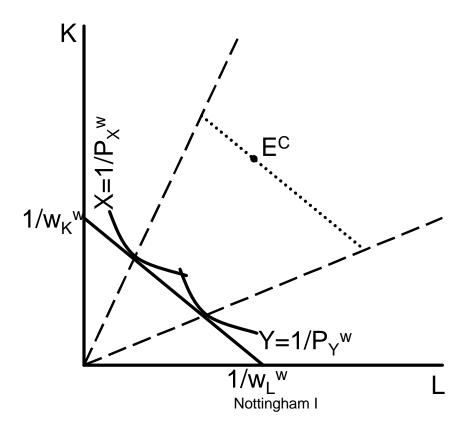
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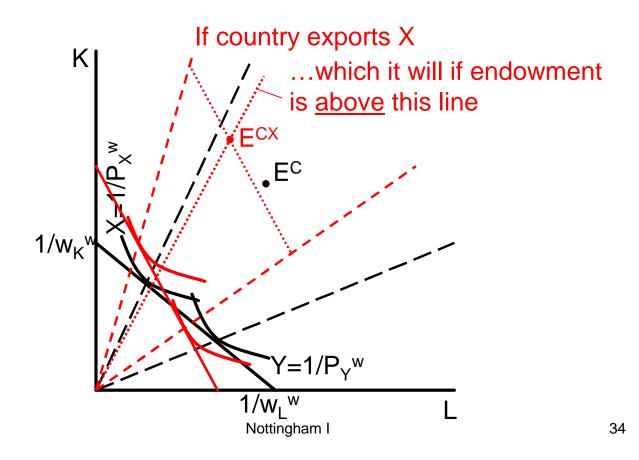
### Effects of Presence of Trade Costs

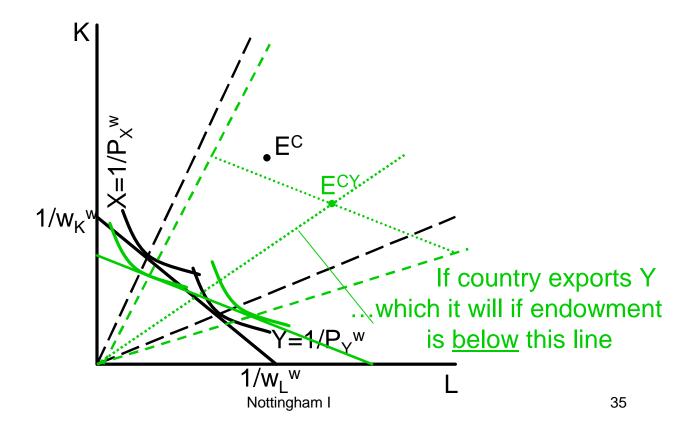
- Assume iceberg trade cost *t*-1>0, equals fraction of each good that disappears in transit to world market (must ship *t* for 1 to arrive)
- Implication for domestic prices if world prices are P<sub>X</sub><sup>w</sup>, P<sub>Y</sub><sup>w</sup>:
  - If country exports X:  $P_X = P_X^w/t$ ;  $P_Y = tP_Y^w$
  - If country exports Y:  $P_Y = P_Y^w/t$ ;  $P_X = tP_X^w$
  - If country does not trade:

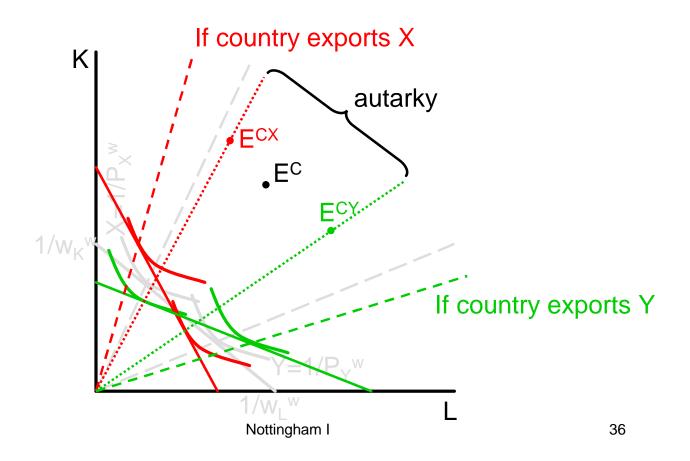
$$(P_X^{w}/P_Y^{w})/t^2 = P_X^{\prime}/P_Y = t^2(P_X^{w}/P_Y^{w})$$

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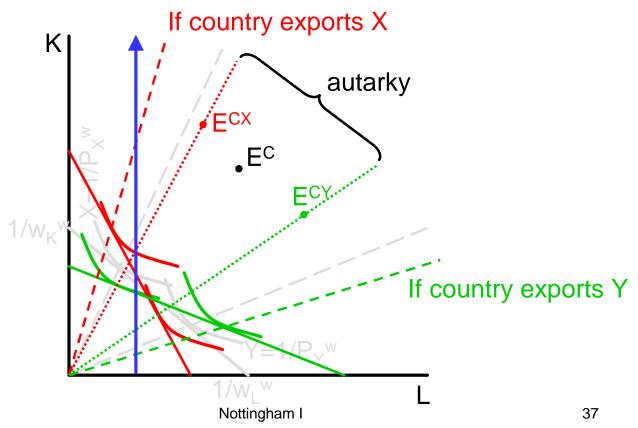


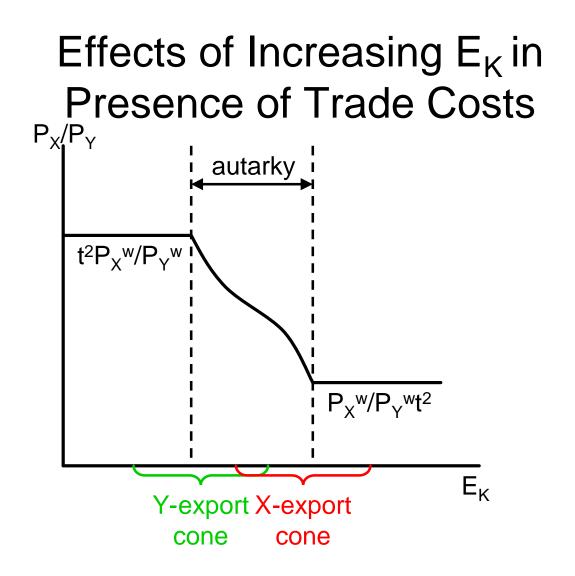


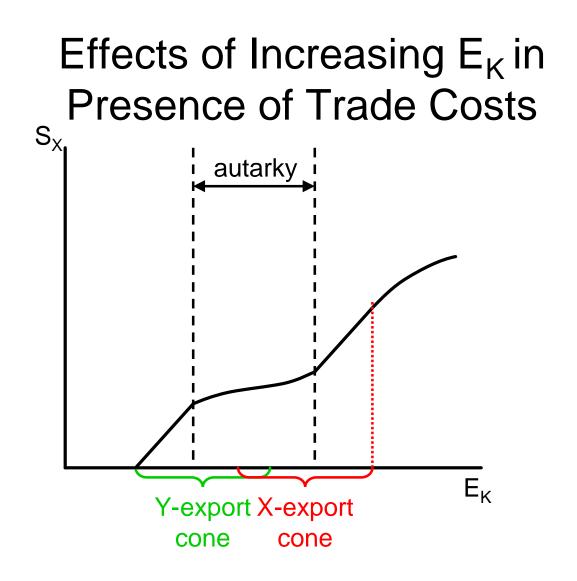


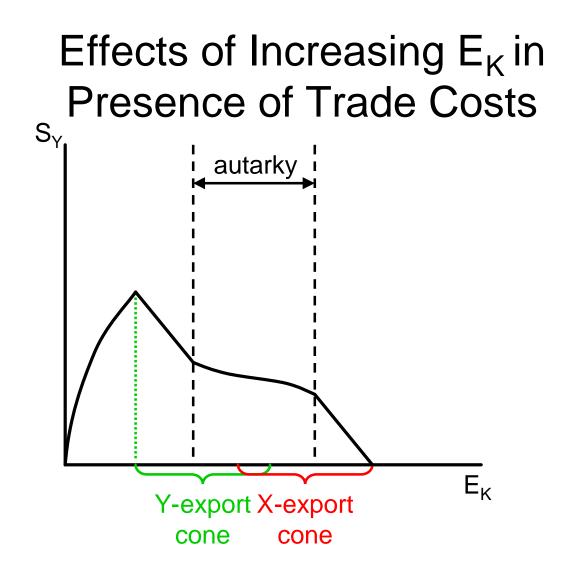


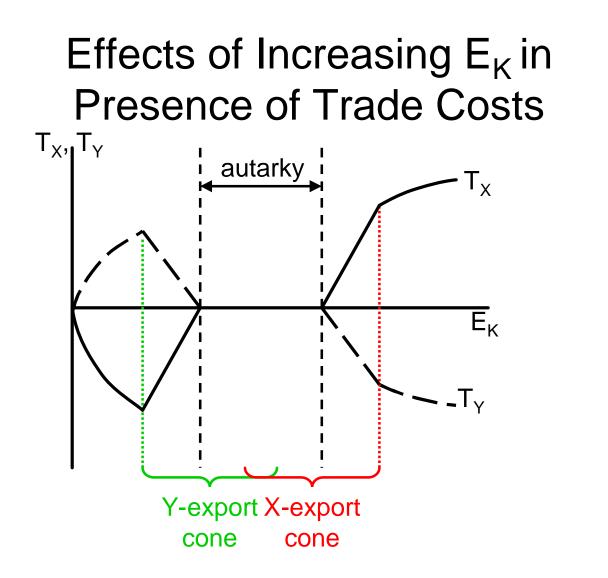
# Effects of Increasing $E_{K}$ in Presence of Trade Costs

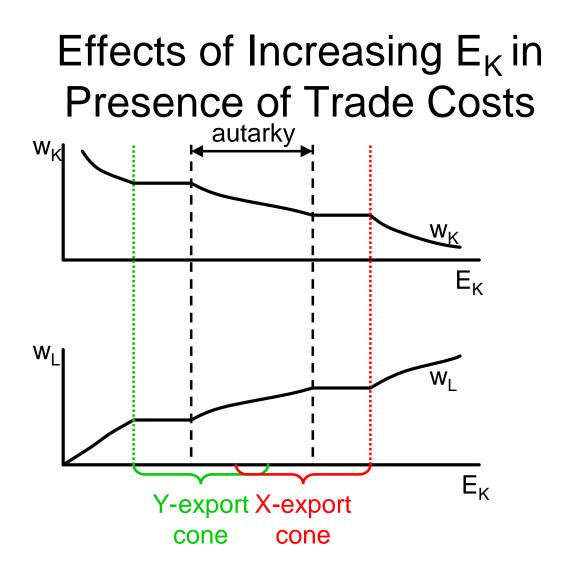


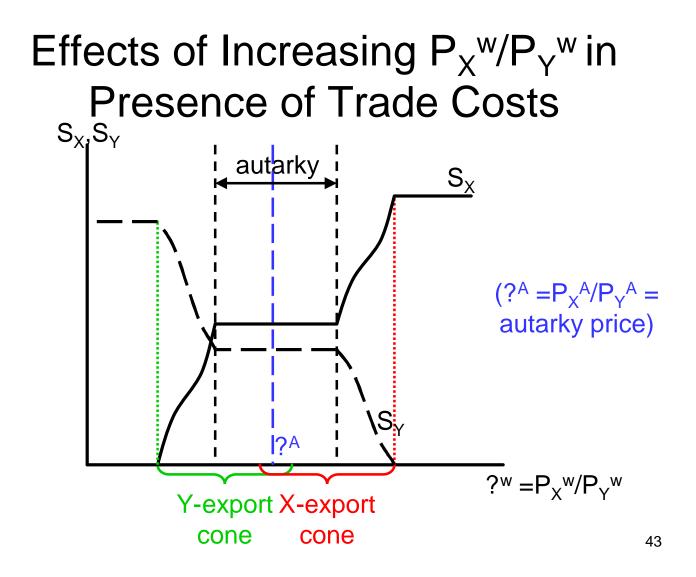


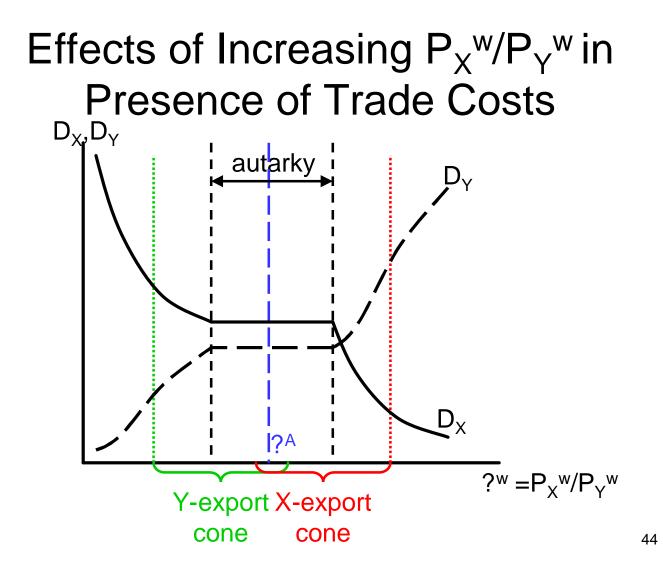


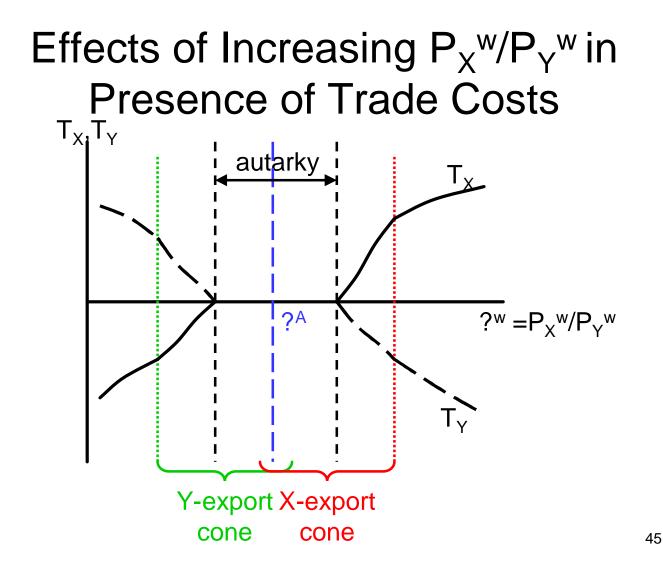


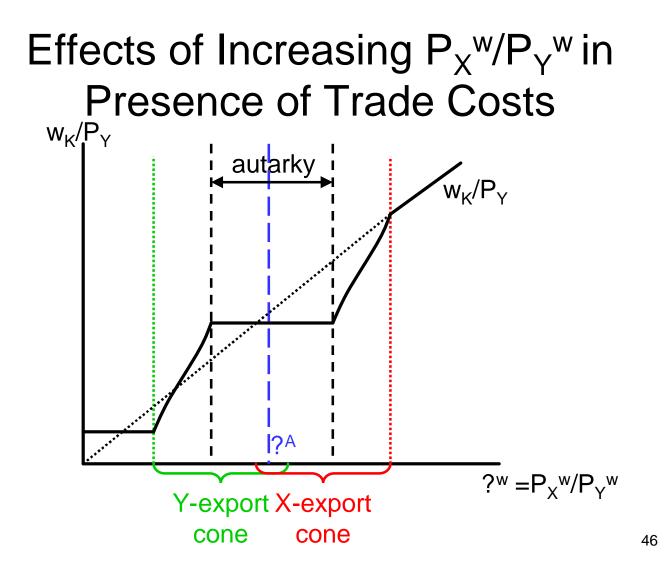


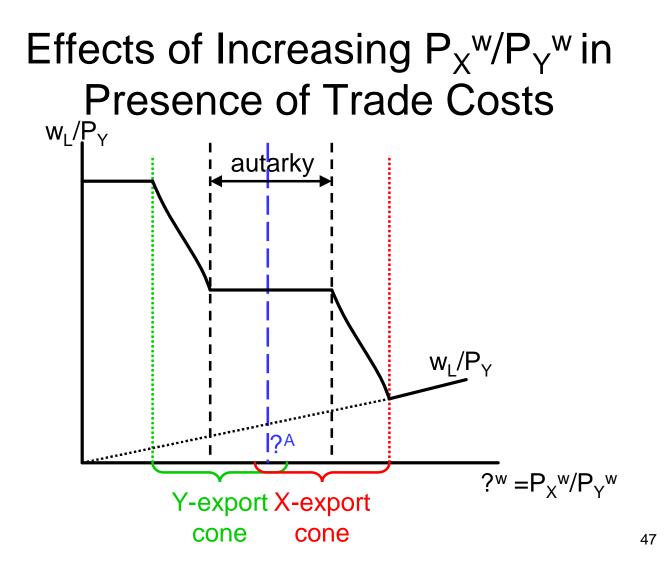










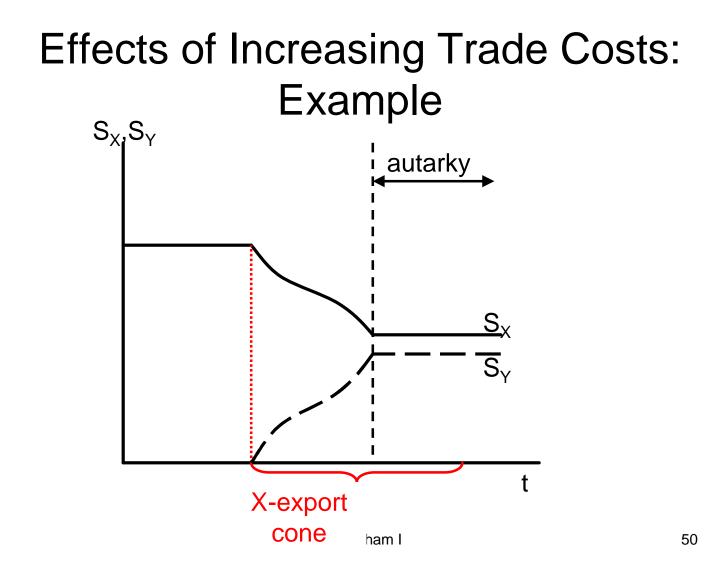


### Effects of Increasing Trade Costs

- As trade cost, *t*, rises from zero, Y-export cone and the X-export cone move further apart, and the "autarky" range of factor endowments and world prices gets larger
- For any given endowment and world prices, a rise in *t* reduces the volume of trade and moves other variables in the direction of their autarky values.

### Effects of Increasing Trade Costs

- Example:
  - Consider a country whose factor endowments have it completely specialized in good X at world prices



#### The World Market: The Textbook 2×2×2 H-O Model

- To model the world economy, add a second country (country "\*")
- Solve for world (relative) price that clears the world market

 $T_X(E_K, E_L, P_X / P_Y) ? ? T_X^*(E_K^*, E_L^*, P_X / P_Y)$ 

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#### The World Market: The Textbook 2×2×2 H-O Model

#### Results

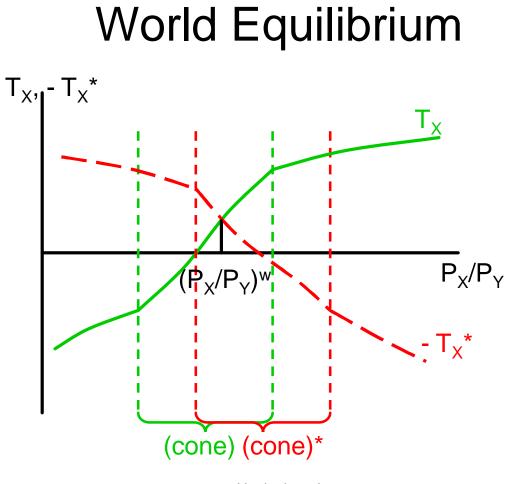
 $S_{I} ? S_{I}(E_{K}, E_{L}, E_{K}^{*}, E_{L}^{*}), \qquad I ? X, Y$   $D_{I} ? D_{I}(E_{K}, E_{L}, E_{K}^{*}, E_{L}^{*}), \qquad I ? X, Y$   $T_{I} ? T_{I}(E_{K}, E_{L}, E_{K}^{*}, E_{L}^{*}), \qquad I ? X, Y$   $w_{J} ? w_{i}(E_{K}, E_{L}, E_{K}^{*}, E_{L}^{*}, P_{Y}), \qquad J ? K, L$ 

with analogous expressions for the other country

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#### The World Market: The Textbook 2×2×2 H-O Model

- Depictions of world equilibrium
  - Offer curves (Meade)
  - Integrated-world-economy diagram (Dixit-Norman)
  - Sufficient (but not elegant) to use supply and demand of just one of the goods



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### Conclusions from the 2x2(x2) H-O Model

- Equilibria are well defined
- Equilibrium quantities are unique
- Equilibrium prices are unique up to a numeraire

# Conclusions from the 2x2(x2) H-O Model

- Includes three types of equilibria
  - Autarky (when there are trade costs)
  - Diversified
  - Specialized
- Determinants of equilibrium type are mostly clear
- Several relationships between variables depend importantly on type of equilibrium

# Conclusions from the 2x2(x2) H-O Model

- Classic "Theorems" are clear and precise
- Countries specialize, but only if endowment differences are large
- Prices and quantities vary continuously with exogenous changes in
  - Endowments
  - Trade costs

#### • In particular, trade responds sensibly to

- Prices and
- Trade costs

#### What's Next?

 My point in the next lecture will be that some of these attractive properties are lost in higher dimensions – i.e., especially when there are more than 2 of goods and countries

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