# When Does Improving Health Raise GDP? Comments on Ashraf, Lester, and Weil (2008)\*

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#### Introduction

Under what circumstances does improving health raise productivity? How quickly does this happen? And when is this payoff large or just a fizzle? These are the questions addressed by Ashraf, Lester, and Weil (ALW). They are important questions without doubt. In the empirical literature to date, estimates of the effect of health on output range from the extremely positive to the substantially negative. ALW's approach—which has numerous merits to it, especially on incorporating population into the analysis—points us to a fairly compact middle ground on these estimates. This conclusion has a certain aesthetic appeal, but in the end I think that such precise predictions are difficult because of limitations in their simulation model and uncertainties about numerous parameters. I discuss my reasoning and provide a few empirical examples below.

The first theme of my comments is that health is multifaceted, and that the type of health change matters for economic outcomes. Consider the following different improvements in health: better sanitation reduces infant mortality; eradication of parasitic disease reduces childhood morbidity (sickness short of death); low-cost HIV medicine shrinks adult mortality; an arthritis treatment curtails old-age morbidity; improved treatments for pneumonia reduce old-age mortality. These are very different types of health improvements, and, intuitively, they will have different types of economic

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effects. An attempt to model all of health as a single index will run into trouble at some point. Most of ALW's results, however, are predicated on such a single-index assumption, linking health and human-capital changes via a series of reduced-form relationships. I am concerned that some of the undergirding reduced-form equations might buckle if we do not have the 100% correct model of health.

All that said, the ALW framework might give the correct answer for the 'average' disease, but most diseases are not average. This last detail matters. Because of this heterogeneity, there is probably a much larger range of possible outcomes from health improvements than the bounds that ALW simulate in their 'best case' and 'worst case' scenarios. Moreover, the most obvious policy levers to push are not ones that improve general health, but instead are targeted at particular problems. Just like how Mister Wong and Professor Viner got to choose their lowest cost curve, so could we opt to intervene in a way skewed towards health improvements with higher payoffs. This means that the average returns from realized interventions would be higher than the return from treating the average disease.

In this vein, I consider the specific case of malaria. I argue that ALW's simulation understates the long-run effect of malaria on income by at least an order of magnitude. First, while the acute symptoms of malaria are measured by ALW, the disease is also characterized by long bouts of subclinical morbidity that are poorly measured. Second, morbidity during childhood might depress human-capital formation, but ALW force this effect to work via years of schooling, which misses a lot and is itself a channel of second-order importance. Third, I review some of my recent estimates of the impact of childhood malaria exposure on adult income and find them to be considerably larger than ALW's simulations of the whole impact of malaria.

Finally, I discuss ALW's results on population. The expected response of population to health depends crucially on (a) whether the improvement is for mortality or morbidity, and (b) how fertility responds to health. ALW's approach to fertility adjustment is seemingly comprehensive, but I provide below several examples of reasonably well identified studies that give results outside the range of their simulations. I suggest an alternative framework, but argue that further research is needed. Second, I discuss some limitations to ALW's Malthusian approach to population and income, especially in an urbanized and progressively integrating world. Third, I review studies that estimate general-equilibrium effects of health and find that the results of two out of three of them lie outside the range of ALW's best/worst simulations.

## Points of Agreement

Before I expand on the criticism, let me review some substantial points of agreement.

First, as ALW point out, much of the effect of health on income will work through early-life exposure to disease. This implies that there will be long lags before the effect on income is felt. An increase in child health could improve physical and cognitive development in childhood, but we have to wait for those cohorts to enter the labor-force. This transition can take the better part of a century.

Second, time lost to adult disability in poor countries is non-trivial, but small relative to the income gaps between rich and poor countries. The direct cost of disability—idleness from disease—is a small fraction of work hours. On the other hand, we know little about indirect effects of adult disability, such as ones that reduce the quality of labor input.

Third, when the health environment changes, so will the size and composition of the population. On the one hand, the effective supply of labor will increase: reducing mortality will increase the supply of warm bodies, while reducing morbidity will increase the amount those warm bodies can work. On the other hand, the returns to different types of skills will change, which in turn will alter people's human-capital investment decisions. These resulting shifts in quantities supplied should all change relative prices. Accordingly, we need a general-equilibrium model. ALW use a standard neoclassical framework, combining a demographically driven change in effective labor with both a fixed factor and a slowly adjusting capital stock. This seems like the right way to start.

Fourth, the simple correlation between health and economic growth (or level of output) such as that present in cross-country comparisons, is hard to interpret as the causal effect of health, if micro or cohort-based studies are used as the guide. ALW support this view, although it bears mentioning that their model is neoclassical, in which health enters (directly or indirectly) as level shift in the supply of effective labor. Growth is ruled out by assumption, except as part of a transition path to a new level following an improvement in health. What about health and the *level* of output? I agree with ALW that the micro/cohort evidence for causal effects of health on output fall short of the magnitude implied by a bivariate cross-country regression. How far short it falls is nevertheless something we disagree on.

Here endeth the agreeable part. In my judgment, the existing micro literature does point to effects of (some types of) health on output that are modestly sized. Note that I mean 'modest' from the point of view

of a macro/development economist: the income gap between Zambia and Sweden, for example, is very large, and the micro estimates of health effects explain only a small fraction of this difference. On the other hand, from the point of view of a micro/labor economist, some of these estimates (including a few of my own) can seem quite large. From a policy perspective, some of these policy interventions look to me like low-hanging fruit.

## Malaria and Beyond

In my judgment, the simulation by ALW understates the long-run benefits of eradicating malaria by at least an order of magnitude. I discuss their simulation of the impact of malaria, and how their main assumptions provide a limited picture of the disease's economic impact. Below, I review evidence that just one channel—childhood exposure—has an effect on adult income that is about a factor of ten larger than ALW's estimate. Because ALW make use of a hypothetical malaria eradication in Zambia as a test-bed for their simulation, I do so as well.<sup>1</sup>

One issue is that malarial fevers are only part of the morbidity associated with the disease. The benchmark used by ALW is from the Global Burden of Disease (GBD) project, which treats the prevalence of malaria as being the incidence of malarial fevers  $\times$  the average fever duration (33% per year for adults and a few days, respectively, in Zambia, according to ALW). The product of these two numbers is not very big. In words, fevers do not leave people so knocked out that they cannot work, except for a small fraction of the time. This datum is reminiscent of numerous studies of malaria from the 1960s that used time-use surveys to estimate the work time lost due to experiencing a bout of malarial fever at a given moment. The conclusion of this literature was that the direct, contemporaneous effect of fevers on productivity was low (of order 1%). What is missing from this picture is that fevers are simply the most acute realization of sickness from malaria (the tip of the iceberg, as it were). Persistent infection from malaria (and almost all infection from malaria is persistent) causes considerable subclinical morbidity, including anemia.<sup>2</sup>

Of particular concern is the childhood morbidity associated with malaria,

<sup>&</sup>lt;sup>1</sup>The other disease-specific case ALW consider is tuberculosis. This is a disease whose effects are mostly in adulthood and whose morbidity is reasonably well measured. As a consequence, it might be well approximated by the sum of the various channels articulated by ALW.

<sup>&</sup>lt;sup>2</sup>Using a randomized trial of iron supplements in Indonesia, Thomas *et al.* (2003) show that anemia depresses contemporaneous adult productivity.

which has been shown to have particularly strong and long-lasting effects. Among children, malaria has been associated with stunting of physical and cognitive development, and it is not a leap to imagine that this reduces the return to human-capital investment. Further, these damages would be hard to undo later on. But how to estimate the later-life impact?

One strategy to estimate such impacts is to use years of schooling, as do ALW, but this would yield an incomplete picture. As ALW note, malaria's effect on education (estimated in Lucas, 2007a, and Bleakley, 2007b) is much larger than what we would predict based only on its effect on longevity. This is in part because of its substantial child morbidity. But how much does the childhood sickness affect income through education? Consider the individual's discounted lifetime income, y, at the optimal choice of schooling:  $y^* \equiv y(e^*, h)$ , where e is years of education and h is health (thought of here as less morbidity in childhood). This will respond to health via two channels, as seen by taking the full derivative of  $y^*$  w.r.t. h:

$$\frac{dy^*}{dh} = \frac{\partial y}{\partial e} \bigg|_{e^*} \times \frac{de^*}{dh} + \frac{\partial y}{\partial h} \bigg|_{e^*}.$$

The first term values the increase in years of schooling  $(\frac{de^*}{dh})$  at the marginal return to schooling  $(\frac{\partial y}{\partial e}|_{e^*})$ . But notice that, by the envelope condition, the marginal return to schooling (for lifetime income) is zero at the optimal choice of schooling. So, changes in the quantity of education (time in school, that is) are not of first-order importance, and should essentially wash out to zero.

The second term measures the direct effect of health on labor productivity, evaluated at  $e^*$ . It is instructive to decompose this direct effect into two parts:

$$\left. \frac{\partial y}{\partial h} \right|_{e^*} = \left. \frac{\partial y}{\partial h} \right|_{e=0} + \int_0^{e^*} \frac{\partial^2 y}{\partial h \partial e} de$$

The first part is the effect of health on income for those with no education (e = 0), while the second part is the changing returns to inframarginal schooling investments. These latter terms point to first-order benefits of health by raising the *inframarginal* return to education. In words, childhood health can raise the *quality* of education received (children can learn better, e.g.), and this can produce an increase in income of first-order importance.

In my own work (Bleakley, 2007b), I attempt to directly estimate the effect of one's childhood exposure to malaria on income later in adulthood.

I analyze malaria-eradication campaigns in the United States (circa 1920),<sup>3</sup> and in Brazil, Colombia and Mexico (circa 1955). Examining these episodes has a few useful features. On the one hand, these countries have (i) non-malarial areas that can serve as a comparison group, and (ii) census microdata available that cover the relevant sets of cohorts. On the other hand, these campaigns began because of advances in health technology that originated outside the affected regions, which reduces concerns about reverse causality. The basic finding of the study is that cohorts born after eradication had higher income (and literacy) as adults than the preceding generation. This is true both in absolute terms and when measured relative to comparable cohorts in non-malarious areas. Further, the timing of things supports my study's hypothesis as well: the observed changes coincide with childhood exposure to the campaigns rather than with pre-existing trends. The magnitude of the malaria-induced income growth is non-trivial.

How do these estimates compare with ALW's simulated malaria eradication in Zambia? From my study, I chose two regions that were the most malarial in their respectively countries: the Mississippi-Delta states in the United States and the northern third of Brazil. I limit myself to these two examples in the interest of space. Reduced-form estimates for Mexico and Colombia are similar to those for Brazil, and magnitudes of income shifts are similar across all four countries when considered on a per-infection basis.

Some comparisons of relative disease rates in the three areas/times are found in Panel A.1 of Table 1. First, we see that malaria accounts for approximately 10% of deaths in both Zambia today and the Mississippi Delta in 1890. (Such data for Brazil were not available for c. 1950.) In contrast, the overall death rate is not quite twice as high in Zambia than the Delta in 1890, so the malaria death rate per capita is quite a bit higher in Zambia. Next, I compare estimates of childhood malaria infection in these areas prior to malaria-control efforts. (See my paper for details on how these are computed.) By these calculations, childhood malaria infection rates were about one third in Mississippi-Delta states and two thirds in Northern Brazil and Zambia. Note that this is a point-in-time probability referring to a stock of infection. Finally, ALW report the incidence of fevers among adults to be 33%, which is an annual probability referring to a flow of new fevers. Because (i) infection continues after an episode of fevers, and (ii) children are more susceptible, this number is a lower bound for the

 $<sup>^3</sup>$ So-called tropical diseases, like malaria and hookworm, were present in subtropical regions a century ago, and were in many cases the focus of 'big push' campaigns for eradication.

static, childhood infection rate. Bottom line: malaria-infection rates today in Zambia are higher than the rate in the Mississippi Delta in 1890; instead Zambia's malaria rate is probably closer to Northern Brazil's in 1950.

While the malaria burden is roughly similar across these three examples, the ALW simulated impact of malaria eradication is markedly different from the estimates using actual eradication campaigns. These results are found in Panel A.2 of Table 1. Bear in mind that the estimated impacts from my study reflect one channel (childhood exposure to malaria), while ALW's simulated impacts purport to reflect all channels through which malaria depresses human capital. The first row of A.2 displays the estimated partialequilibrium impact on human capital. Is it plausible that Zambia would have a response to malaria eradication that is an order of magnitude below what was estimated for northern Brazil at mid-century, a region with comparable malaria burden? Further, is it not even more surprising that Zambia's simulated response is only a quarter of what I estimate for the circa-1920 Mississippi Delta, an area with an undoubtedly lower malaria intensity? The estimated changes in income for the United States and Brazil, as well as results for Colombia and Mexico, were roughly in proportion with their relative malaria burdens. So why would we expect Zambia to be so far out of line?

At this point, there seem to be two possibilities: (i) my estimates are bunk, albeit in a way that is common across all four countries I study, or (ii) there is something about malaria that makes it incompatible with the ALW calculation. Needless to say, I do not favor option (i), although I invite the reader to review the above-referenced paper and decide for him/herself. On the other hand, option (ii) seems probable based on the presentation above about the incomplete measurement of malaria morbidity and the inappropriateness of quantity of schooling as a unitary channel for human-capital effects.

In an important contribution, ALW show how the increase in effective labor from malaria eradication will depress productivity in a land-dependent economy, so I correct for this in the remainder of Panel A.2. ALW's simulated population change for Zambia is scaled linearly for the other two regions, based on the estimated infection rates prior to malaria control. The simulated population change is combined with the estimated (or simulated) change in human capital to compute the change in effective labor. (These calculations, like those in ALW, treat different skill types as perfect substitutes, which might be a deficiency. See below.) As before, these results show a stark contrast between the ALW simulation and my estimated responses to malaria eradication.

I am not inclined to believe that the result for malaria and morbidity is an aberration, because this pattern is also seen in my earlier work on hookworm disease (Bleakley, 2007a). Hookworm, a parasite that infects humans, is like malaria in that it has a large burden of childhood morbidity (including anemia), but with considerably less mortality. The children of the Southern U.S. had hookworm infection rates of 30-40%, and areas of the sandy coastal plain had close to 100% infection rates among kids. In the 1910s, John D. Rockefeller, being the Bill Gates of his day, donated a considerable sum of money to a campaign to 'deworm' the South. Before then, the disease was mostly unheard of and never treated.

Results of the anti-hookworm campaign were remarkable. The effect of deworming children was illustrated in testimonials from across the region, such as this one from Varnado, Louisiana:

In short, we have here in our school-rooms today about 120 bright, rosy-faced children, whereas had you not been sent here to treat them we would have had that many pale-faced, stupid children.

Moving beyond anecdotes, I used census data to systematically examine the impact of hookworm eradication on children. Similar to the malaria study cited above, areas that were hookworm free served as a comparison group. Children growing up in areas that benefitted from the anti-hookworm campaign saw large increases in literacy and income, relative to earlier cohorts.

According to my estimates, childhood exposure to hookworm depressed adult income by a lot in the South, and this result suggests that large gains from mass deworming are possible in Africa. Pertinent numbers are seen in Panel B of Table 1. As mentioned above, children in the South had a 40% hookworm infection rate circa 1910, which compares with a 90% childhood infection rate from hookworm in the Busia region of Kenya. My instrumental-variables estimates of the effect of hookworm on income can be interpreted as follows: If I take your point-in-time probability of hookworm infection in childhood from zero to one, it reduces your adult income by 43%, in natural-log terms. (Note that this refers to persistent infection, not to having ever been infected.) Eradication would therefore imply a long-run human-capital gain of 17% in the American South. Extrapolating to

<sup>&</sup>lt;sup>4</sup>Data on hookworm infection for Zambia were not readily available. Busia and Zambia are ecologically similar to some degree (similar altitudes and temperatures, both proximate to Great Lakes). However, Zambia is a bit more rich and urbanized, and has more seasonal rainfall, all of which would suggest a lower hookworm infection rate in Zambia.

Busia, we would expect a 39% long-run in human capital from eradicating hookworm. Because hookworm disease has little associated mortality, eradication would imply negligible direct changes in population, although effective labor would rise with the increase in human capital. Using ALW's general-equilibrium adjustment, I compute the simulated changes in income per worker, which are a bit lower than the human-capital estimates. (Results are found in Panel B.2 of Table 1.) In any event, all of these numbers point to large income gains from hookworm eradication.

Estimates from these eradication campaigns also illustrate the problem with using the quantity of education as the chief channel of childhood-morbidity effects on income. In none of the cases studied do years of schooling account for more than a quarter of the effect of income. Nor should we expect time in school to be the central channel, as per the argument above. Indeed, in one case (malaria eradication in Mexico), adult income rises with less childhood exposure to malaria, but years of school actually decrease! It is evident that treating the quantity of education as a central outcome is misleading when analyzing certain changes in health.

Are hookworm and malaria unusual diseases? No, in the sense that over a billion people worldwide are infected with these and related parasites. Yes, in the sense that these and related parasites cause a relatively high burden of morbidity, especially among children. These parasites tend to persist in the body for a long time, what because they evolved to fly under our immune system's radar. These features make for a sharp contrast with diseases that have high case-fatality rates and/or short-lived bouts of morbidity. As a point of contrast, consider chickenpox. Vaccination may just eradicate the disease starting with my daughter's generation, but I myself did not have this prophylaxis growing up. I spent a week of my childhood at home with the disease and watched baseball on TV. The long-term consequences for me were probably not that great: a week of lost school, which I partially made up by working harder in the subsequent weeks. Smallpox is another example: short bouts of morbidity, a high case-fatality rate, but generally the residual disfigurement among survivors does not cause a high disability burden. Whatever effects eradicating smallpox had, they probably worked through changes in mortality rates, and the consequences were therefore very different from the effects of malaria eradication. It should be clear by now that I do not argue (nor do I believe) that the eradication of any conceivable disease would necessarily have such large effects as those seen for hookworm and malaria. But unpackaging health to understand the relationship between health and development seems key.

The evidence from historical campaigns against malaria and hookworm

brings us back to the Abuja declaration, which ALW used to motivate their study. The Abuja document states that income in Africa would be 37% higher today but for malaria. Results from the Americas suggest that malaria eradication would increase Zambian income per capita by 10-30% in the long run, and Zambia is not the most malarial country in Africa. Moreover, this estimate is just for the gains realized via the mechanism of reduced childhood exposure to the disease. Presumably there are other benefits as well. As ALW mention, a significant cost of malaria might be that investment in physical capital and land improvement are suppressed by the threat of the disease. For example, the control of malaria in the Panamanian isthmus was crucial for the completion of the canal by the United States, and the earlier failure of the same French effort was partly due to a lack of scientific knowledge about malaria transmission at the time. Meanwhile, back in Zambia, Utzinger, Tozan, Doumani, and Singer (2001) argue that the localized control of malaria transmission was a key factor in the development of copper mining in that country. Finally, Bleakley and Hong (2008) relate agricultural productivity in the Southern U.S. to the decline of malaria and find large effects. These effects, like those linked to childhood exposure above, would nevertheless take some time to kick in.

## Whither Population?

A central contribution of ALW is quantifying how much health improvements will increase population. Increases in population in large measure stem from people not dying as quickly as before. In contrast, reductions in morbidity (and increases in human capital) do not increase population, but they do raise the supply of effective labor to a lesser extent. Again, the type of health shock matters for the result.

Nevertheless, for a given change in health, the long-run change in population depends crucially on the response of fertility, as ALW ably demonstrate. Unfortunately, our understanding of fertility's adjustment to large changes in health (*inter alia*) leaves something to be desired. As they point out, there has been enormous heterogeneity in the demographic transition (or lack thereof) both historically in the developed world and in recent generations in less-developed countries. This sort of instability in a reduced-form relationship highlights the complicated nature of the co-movement between health and fertility.

Perhaps unpackaging our notion of health a bit can aid in understanding the fertility response. Consider three recent studies of fertility, placed in the framework of the quantity/quality  $(q^2)$  tradeoff. Accomply and Johnson (2007) examine the large declines in mortality (especially among the very young) that took place circa 1950, and find large, positive responses in birth rates. Their shock is like a decline in the price of quantity  $(p_n \downarrow)$  in the  $q^2$  model. Accordingly, quantity rises in their estimates. (Note that slow, monotonic adjustment to a new fertility level, as in ALW, would yield essentially the same birth rate after the shock as before.) In contrast, Fabian Lange and I (Bleakley and Lange, 2009) examine the fertility response to hookworm eradication in the Southern United States. Getting rid of hookworm in effect reduced the price of quality because it was now easier to rear an educated child. We found that fertility goes down with the reduction in hookworm infection, which is again consistent with the  $q^2$  model.

What about when both prices change? Consider the work of Adrienne Lucas (2007ab), who estimates fertility rates before, during, and after the malaria-eradication campaign (c. 1950) in Sri Lanka. Her results vary by generation. Women in their fertile years around the time of the campaign had higher fertility following the decline in malaria, but women in childhood at that time went on to have fertility rates comparable to those in the non-malarious parts of Sri Lanka. Both generations had a lower  $p_n$  than previous cohorts, but the second generation, which had escaped exposure to malaria in childhood, also had higher human capital.

So, we have three improvements in health and three distinct responses. I believe that all three lie outside the range of what ALW's fertility model would have predicted. In contrast, this diversity of effects seems to make sense in a simple  $q^2$  model, although other interpretations are possible. What is clear, however, is that these results are inconsistent with a univariate model of health. Further research is needed to better understand the effects of health on fertility.

## Why Just Malthus?

The improvements in health contemplated in this literature (including ALW) are huge, and it seems more than likely that there would be general-equilibrium effects. An important contribution of ALW is to consider how much the population increase dilutes land and capital. But why restrict ourselves to Malthusian effects when presumably other prices will change as well?

<sup>&</sup>lt;sup>5</sup>These three studies of fertility all use never-infected or minimally infected areas as comparison groups, and statements about the effects of health changes are estimated relative to the control areas. Such areas did not benefit directly from the health improvements, but would have been exposed to many of the other shocks that prevailed in the episodes studied.

For the moment, consider first the general-equilibrium effects of just population increasing. If the working-age population rises by x%, does the average plot of land get x% more farmers? Recent historical experience suggests otherwise. Latin America, for example, went from 40% urban at mid-20th century to almost 80% today. Further, the majority of the world's population lives in urban areas as of a few years ago. This situation seems less like an economy that is land dependent and DRS in reproducible factors. Instead, it seems like one where agglomeration economies might kick in. (See Jena, Mulligan, Philipson, and Sun, 2007, for more analysis on the point.) Try driving through the congestion of one of the developing world's many megacities; why would anyone live and work there if agglomeration economies didn't compensate for some of that mess?

How does it modify the results if all the extra population goes to the city? In the short run, we should obtain similar capital dilution and compositional change in the population. In the medium run, fertility will adjust, although the model of fertility is presumably a different animal when the economy has both rural and urban sectors. Finally, in the long run, land is much less of a constraint than in the ALW simulations. (Even in a highly urbanized economy, congestion effects will remain in one form or another, albeit ones that kick in at a much higher population density.)

Beyond just population, health improvements will change the mix of skills in the labor force. ALW use a simplifying assumption that different types of skills—health, schooling, and experience—are perfect substitutes. While we do not know much about these parameters for poor countries, estimates in the labor literature for the U.S. contradict this assumption.

Relaxing the assumption of perfect substitution among skill types will tend to magnify the range of uncertainty in their simulations, and again this will depend on which element of the health vector is being changed. Consider a few cases. First, suppose the shock to health brings more human capital to an economy where skilled labor is very scarce. In this case, the response of output would be more positive than in the ALW baseline. Suppose instead that the change in health did little but decrease mortality among infants in poor families. This would likely increase the supply of low-skilled labor in an economy that is already skill-scarce, and depress average income even more than the ALW baseline.

Finally, the assumption of a closed economy seems increasingly unrealistic for the 21st century. How would openness change the results? In their sensitivity analysis, they allow for capital to flow in from the outside world. Not surprisingly, this reduces capital dilution, and therefore output per capita falls less in the short run when population rises. Next, openness

to international trade would surely modify the ALW results. If the economy is reasonably diversified, we would expect the price responses to health changes to be attenuated (and, in the extreme, we would expect factor-price equalization). Lastly, migration can act as a 'safety valve' when an area becomes overpopulated. For example, Hanson and McIntosh (2007) find that relatively large birth cohorts in Mexico had higher propensities to migrate to the U.S.

The empirical literature analyzing general-equilibrium effects of health shocks provides a range of estimates that is even larger than that of ALW's sensitivity analysis. Perhaps most consistent with their results is a classic study by Schultz (1964). He considers the impact of the 1918 influenza pandemic on farm output in India. The flu killed substantial numbers in India, but left capital and land intact, and also had little scarring effect on adults who survived. Schultz therefore interprets the flu mortality as a decline in population only. Comparing a few years before to a few years after the epidemic (i.e., the short run), he measures declines in output were greater in areas that suffered more flu deaths. The magnitude of this relationship was consistent with a labor share of around 0.5. This result is in line with ALW, at least for the short run.

In contrast, two recent studies find markedly different responses of aggregate output to health shocks. In cross-national data, Acemoglu and Johnson (2007) find that, following a decline in mortality, there was an increase in population, but no statistically significant rise in GDP. These results are qualitatively similar to ALW's 'worst case' scenario in which fertility adjusts very slowly and the land share is high. Quantitatively, however, Acemoglu and Johnson's estimated population change is considerably higher than any that ALW's model can generate, and, moreover, the decline in GDP per capita is much larger than than ALW would predict, even accounting for the higher-than-simulated increase in population. In my own work (Bleakley, 2007c), I estimate the aggregate (i.e., state level) responses to the abovementioned campaigns against hookworm and malaria in the United States. Areas that stood to benefit from eradication saw slow increases in output that tracked the entrance into the work force of cohorts born late enough to have escaped childhood exposure to these diseases. Such long lags are consistent with ALW's simulations in which the health effects on productivity operate at the cohort level (via early-life health) rather than contemporaneous with the change in health. My estimated magnitudes are, if anything, larger than what I obtain in the earlier cohort-level estimates (which are already larger than what ALW simulate, as I discuss above). At the risk of sounding like a broken record, the contrasting results of these two studies seem linked to the different sorts of changes in health considered, with the former tilted towards mortality (especially infant) and the latter towards childhood morbidity.

## **Concluding Thoughts**

What is the motivation of economists in studying interrelationships between health and development? Is the goal to understand whether health is the single factor that explains everything, leading to a 'magic bullet' intervention that fixes everything? Are we instead looking for do-able interventions that pass the cost/benefit test? If it's the former, health—however defined—is certain to fail. If it's the latter, then we should turn our attention to the numerous examples of successful campaigns, some of which are based on century-old technology.

One important issue that remains is whether it is feasible to undertake such interventions where they are most needed. Above, I discussed Rockefeller's campaign against hookworm in the American South, but an interesting episode for comparison comes from Puerto Rico. Around the same time, a commission from the U.S. Army sponsored an anti-hookworm campaign throughout that Caribbean island. Large gains against hookworm were realized immediately after the campaign. Unfortunately, the colonial government provided very little follow-up support, and these gains had mostly disappeared a decade later. Improving health is a long, hard slog, and potential interventionists should be prepared for as much.

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Table 1: Impacts of Malaria and Hookworm Eradications

	Panel A: Malaria		
	Mississippi Delta, 1890	Northern Brazil, 1950	Zambia, present day
A.1. Malarial disease rates.		Bruzii, 1900	present day
Fraction of deaths due to malaria	10%	-	8.3%
Deaths per 1000 population, per year	12	-	20
Pre-campaign malaria infection rate, among children, point in time	33%	67%	67% (c. 1950)
Incidence of cases, adults, per year	-	-	33%
A.2. Long-run Impacts			
Increase in human capital (partial eq.)	10-15% (Bleakle	20-30% ey, 2007b)	>> 2.75% (ALW)
Increase in population	c. 2.5%	c. 5%	5%
Increase in income/worker, adjusted for land dilution (gen'l eq.)	8-13%	16-25%	1.15%

Panel B: Hookworm

	Southern	Busia, Kenya,
	U.S., 1910	present day
B.1. Estimates		
Childhood infection rate	40%	90%
Drop in adult income from persistent childhood exposure (partial eq.)	43%	-
B.2. Long-run Impacts		
Average gain in income/worker from eradication (partial eq.)	17%	39%
Increase in income/worker, adjusted for land dilution (gen'l eq.)	15%	35%

Sources and notes: Panel A considers malaria-eradication campaigns in the U.S. and Brazil, and a hypothetical campaign in Zambia in the present day. For A.1, data for the U.S. and Brazil are drawn from Bleakley (2007b), as is the Zambian estimate for pre-campaign childhood infection. The remaining Zambian numbers in A.1 are taken from ALW. The estimated change in Zambian population in A.2 is from ALW, Figure 21. The corresponding Brazilian number is assumed to be similar, while the U.S. number is set as half the Zambian value, which takes into account approximate differences in malaria rates among these three countries. The malaria-eradicationinduced increase in 'human capital' for the U.S. and Brazilian regions is based on estimates using comparisons of income across cohorts in Bleakley (2007b). The corresponding (but not strictly comparable) Zambian number is computed by ALW, who consider contributions to income from lower disability and more years in school only. The second row in A.2 presents simulations of the long-run change (relative to baseline) in population following malaria eradication. The number for Zambia is computed by ALW using a cause-deleted life table; the numbers for the U.S. and Brazil are scaled versions of the Zambian number using estimates of pre-campaign malaria infection among children. The final row in A.2 adjusts the previous numbers for the effect of land dilution because of both the increase in population and effective labor supplied. These adjustments follow the ALW methodology, which assumes that different skill types are perfect substitutes and a land share of 0.1. Panel B considers the anti-hookworm in the Southern U.S., and a hypothetical campaign in Busia, Kenya. Estimates and extrapolations are drawn from Bleakley (2007a), except for the final row in B.2, which is computed as in A.2 above. Blank cells indicate a lack of data.